

EXHIBIT 29
[Filed Under Seal]



Goal Setting Sheet

1. Student Information

Student

Name _____

Phone _____

Age: 18- 24 25-34 35-44 45-54 55-64 65+

Student's Partner

Name _____

Phone _____

Age: 18- 24 25-34 35-44 45-54 55-64 65+

2. Financial Goals

Short-Term (less than 3 months) _____

Intermediate (3-6 months) _____

Long-Term (1 year or more) _____

3. Personal or Investment Property Information

A. Primary Residence (Please Circle):

- Own/Rent/Lease Present Market Value _____
- Years you own/rent it: _____ Amount of Mortgages & Liens _____
- Heloc?: Amount: _____ Owe: _____ Mortgage Payments _____
- Equity: _____ Interest Rate _____ %

B. Investment Property (1): _____

- Occupancy Status: Rent/Lease/Vacant Present Market Value _____
- Years you have owned it: _____ Amount of Mortgages & Liens _____
- Heloc?: Amount: _____ Owe: _____ Mortgage Payments _____
- Equity: _____ Interest Rate _____ %

C. Investment Property (2) _____

- Occupancy Status: Rent/Lease/Vacant Present Market Value _____
- Years you have owned it: _____ Amount of Mortgages & Liens _____
- Heloc?: Amount: _____ Owe: _____ Mortgage Payments _____
- Equity: _____ Interest Rate _____ %

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4. Asset Information (Do not write Account Numbers)

Checking Account	Amount: \$ _____
Savings Account	Amount: \$ _____
Money Market account	Amount: \$ _____
401K	Amount: \$ _____
IRA	Amount: \$ _____
HELOC (Available)	Amount: \$ _____
Other:	Amount: \$ _____

5. Leverage Ability (Do not write Account Numbers)

Credit Card _____	Credit Limit \$ _____	Owe \$ _____	Available Credit \$ _____
Credit Card _____	Credit Limit \$ _____	Owe \$ _____	Available Credit \$ _____
Credit Card _____	Credit Limit \$ _____	Owe \$ _____	Available Credit \$ _____
Credit Card _____	Credit Limit \$ _____	Owe \$ _____	Available Credit \$ _____
Credit Card _____	Credit Limit \$ _____	Owe \$ _____	Available Credit \$ _____

Do you have a (please circle) Home Depot or Lowes credit card?

6. Credit and Asset Information

1. Do you believe your credit is (please circle) Excellent Average Poor
2. Do you know your current credit score? _____ If yes, what is it? _____
3. Have you had a bankruptcy in the last 3 years? _____
4. Have you been employed at the same job or line of work for the past 2 years? _____
5. What is your occupation? _____
6. Are you self-employed and if so for how long? _____
7. Monthly Net Income \$ _____ Annual Net Income \$ _____

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EXHIBIT 30
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Ground Rules

- No Cell Phone. If it Rings, I Get to Answer
- No Recordings (Video and Audio)
- Since Time is Limited Please Write Down your Questions and I'll Have My Team Answer them Individually



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Why Are YOU Here Today?



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We Will Cover Seven Foreclosure Strategies:

1. Help Distressed Homeowners by Investing Ethically
2. Evaluate & Know Your Exit Strategy
3. Understand the Phases of Foreclosure
4. Find Your Foreclosures Investment Opportunities
5. Prepare Your Credit For Investing
6. Financing & Funding Deals
7. Set Your Goals and Get Started!

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Today We Will Cover

- **Foreclosure Basics**
 - What is a foreclosure?
 - What are the causes of foreclosure?
 - Look at the profits in foreclosures
- **Preview of Our 3 Day Advanced Training**
- **Invite You to Become Trump “FPS”**

***Foreclosure Property
Specialist***



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Trump

The Trump Building

40 Wall Street, 32nd Floor
New York, NY 10005

Bought for...

\$1 Million Dollars

1.3 Million Sq. Ft.

12 Yrs. Later...

Estimated @

\$400 Million!



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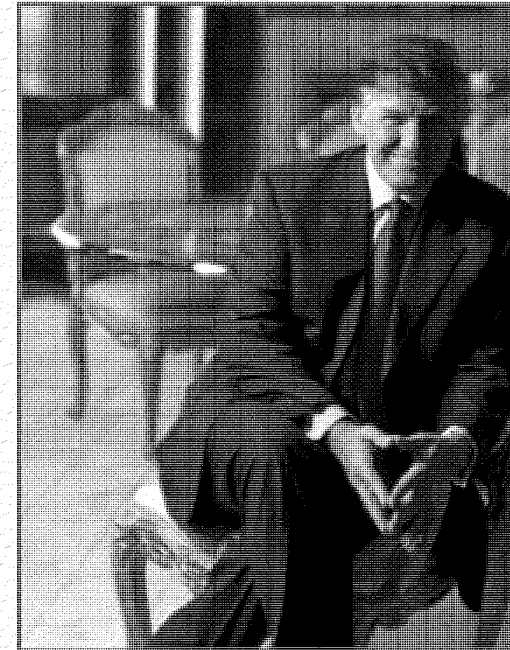
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Donald J. Trump

Chairman, Owner

- Apprentice
- Miss Universe
- Casinos
- Real Estate
- Education



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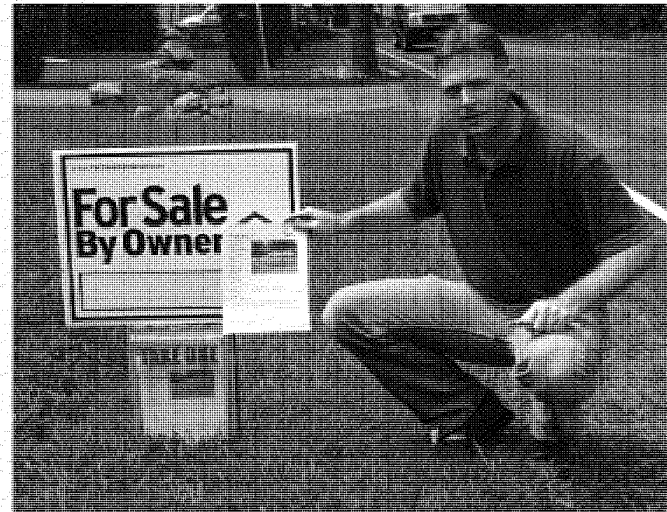
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Stephen Goff

Instructor



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Why Am I Here?

- Trump Called
- Took Action To Be With...
“Best Of The Best”
- Want To Share Knowledge & Give Back
- Needed New Challenge
- Joined Trump To Leave a **“LEGACY”**

Create RE Millionaires!



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NOTE: SIGNER'S ID MUST BE WATERMARKED TO REVERSE SIDE BEFORE CASHING



HSBC Bank USA, N.A.
452 5th Avenue
New York, NY 10018

No. 00161963

1-108
210

PAYMENT FOR:

ESCROW REFUND

PAYEE CODE 00-10454266-00161963

LOAN NUMBER 0008494916

JAN 12 2008

Pay

27,526 DOLLARS AND 63 CENTS

*****27,526.63
\$

VOID IF NOT CASHED WITHIN 90 DAYS

TO
THE
ORDER
OF

JAMES A. HARRIS

Cheryl K. Worwa

AUTHORIZED SIGNATURE

⑈00161963⑈ ⑆021001088⑆ 000847127⑈



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**More than 76% of
American millionaires
earned their wealth
through real estate.***



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*Source: By Boaz Gilad and Suzanne Gilad, The Real Estate Millionaire (USA: McGraw-Hill Professional, 2006) XV.

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Why Real Estate?

- Because it Works
- Power of Leverage
- Use OPM
- Foreclosures make it easier!



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Leverage

- Real Estate Doubles Every 10.2 Years*
- With Leverage Doubles Every Year

Example:

- 1997 ... A Property Worth \$200,000
- 2007 ... Now Worth \$400,000
- The reality is even better...

*Source: By Boaz Gilad and Suzanne Gilad, The Real Estate Millionaire
(USA: McGraw-Hill Professional, 2006) XV.

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Reality

- \$200,000 Property Bought with 10% Down (\$20,000)
- Rest was OPM
- 10 Years Later... Worth \$400,000



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In 10 Years...

- \$400,000 Value - \$180,000 Loan
Equity = \$220,000
- \$20,000 Grows to \$220,000

1,000% Return!



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TRUMP U Success Story

“Not only did the program teach me a lot, but it was motivational. I felt confident about what the outcome was going to be. Within nine Months I bought a home for \$214,000... and sold it for \$420,000 ...
A \$200,000 Profit!

-David Trejos, Union City, CA



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Strategy #1: Help Distressed Homeowners by Investing Ethically



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What Is a Foreclosure?

- Fore•clo•sure
- The equitable proceeding in which a bank or other secured creditor sells or repossesses a parcel of real property due to the owners failure to comply with an agreement between the lender and borrower called a mortgage or deed of trust. *The violation of the mortgage is a default in payment of a promissory note, secured by a lien on the property.*



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What Are the Main Causes of Foreclosure?

- Loss of Job
- Bankruptcy
- Business Failure
- Divorce
- Death of an Owner
- Job Transfer
- Illness
- Balloon Payments
- Property Taxes
- #1 Readjusting Mortgages



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National Mortgage Delinquencies are at a 20 Year High

- Current Nationwide Statistics
 - 2,203,295 Foreclosures in 2007
 - 1,185,308 Auctions
 - 1,551,628 REO's
 - Up 79.21% since the year prior

Source: RealtyTrac Inc: Final quarter of 2007

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What Foreclosures Can Mean for You...

- Purchase Properties 20-50% Below Market Value
- Have Instant Equity
- Buy/Control Cash Flow Positive Properties
- Help Families in Financial Distress Avoid Seven Years of Major Credit Problems



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How We Can Help

- Save Their Credit Rating
- Help Them Move (Optional)
- Put Them In A “Lease Option”
Property
Never Give Them \$\$\$ Til’ They Move!
- Make Deposits (Optional)
- Make Some Rent Payments (Optional)
- Ease the Transition



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Important Concepts

- Owner Is Going to Lose the Property!
- No Matter What... They Will Lose the Property!
- Our Goal Is to Help...
 - ~ Seller ~ Bank ~ Ourselves ~ Buyer
 - Win! Win! Win! Win!*
- First Goal – Stop Their Foreclosure!



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What We Prevent

- The Foreclosure
- Up To A 250-300 Point Drop in Credit Score
- 10 Years of Hardship and Difficulty
- Higher Insurance and Loan Rates
- Embarrassment/Humiliation/Low Self Esteem



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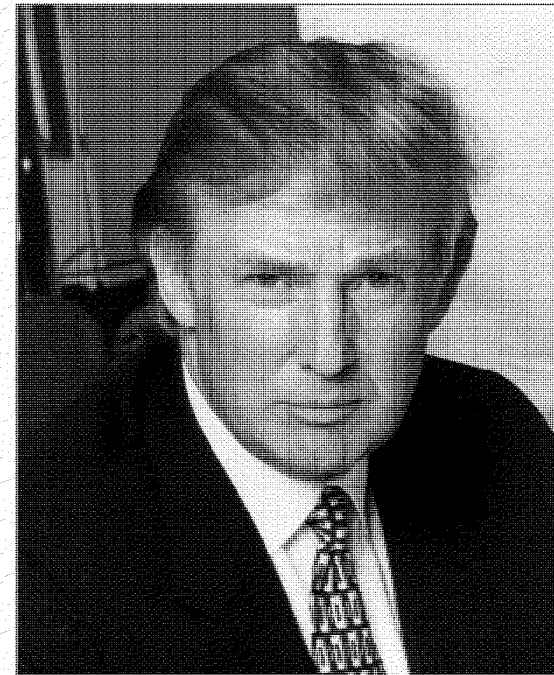
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Trump Wealth Principle

“The world’s best
wealth-building
principle is buy low,
sell high and one of the
best ways to do that is
by investing in
FORECLOSURES!”



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Strategy #2: Evaluate and Know Your Exit Strategy



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Evaluate Before You Buy



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What Is PPSF?

- Price Per Square Foot
- Evaluation Tool
- **Formula:** Price / Sq Footage
(Heat & A/C Areas Only)
- Example: \$200,000 Purchase Price
/ 2,000 Sq Feet = \$100 Per Square
Foot



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Make \$\$ When You Buy

- Recent Sale, 5 Doors Away =
\$180,000
 - 1600 sq. ft.
 - \$112.50 per sq. ft
- Prospective Property
- Also Asking \$180,000
 - 1902 sq. ft. @ \$112.50 = \$213,975



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Make \$\$ When You Buy

- \$172K / 1902 Sq. Ft. = \$90.43 Sq. Ft.
- Bought For \$172,000
- Immediate Equity of \$41,975
- Held a Few Short Months...
- Sold for **\$269,000**

\$97,000 Profit!



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Trump's Negotiation Worksheet

Asking Price \$ _____ Retail value after repair \$ _____
Offer Price \$ _____ Wholesale value after repair \$ _____
Difference \$ _____

Reason for Difference _____

Fix up cost \$ _____

(Buy) Closing Cost \$ _____

(Sell) Closing Cost \$ _____

Marketing Cost \$ _____

Monthly Interest \$ _____

Taxes \$ _____

Maintenance \$ _____

HOA \$ _____

MISC Exp \$ _____

Total Cost \$ _____

Total Profit \$ _____

Asking Price \$ _____

Total (best Offer) \$ _____

Trump's Negotiation Worksheet



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Golden Rule...

Minimum

\$15,000 Profit



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Creating Cash Flow

- Rent for Monthly Positive Cash Flow
- Offer Lease Or Purchase Option
- Landlord Headaches?
- Only if you Listen to Amateur Investors
- ALWAYS GET RENT ON TIME

Never Have RE In Your Own Name!



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Creating Cash Flow

- “This property normally rents for \$2,300 per month, however, every time the rent is received by the 1st of the month, you may deduct \$300 for a net rent amount of \$2,000.”

Copy of Worlds Best...

“Lease Agreement”



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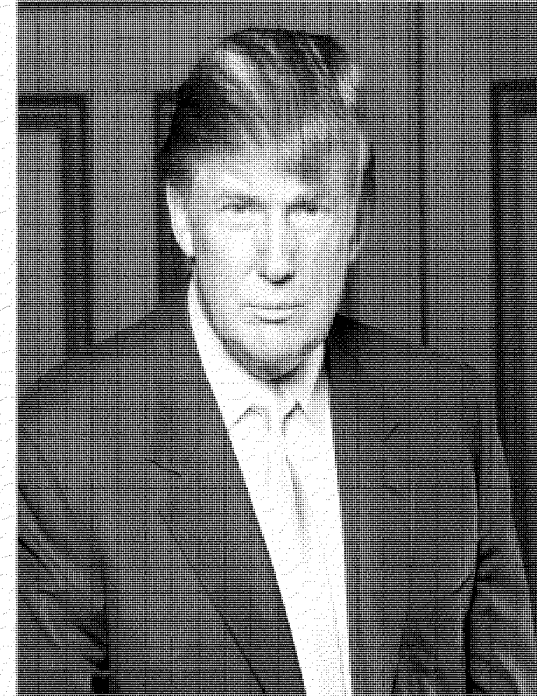
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Another Wealth Principle

“Another wealth-
building principle is to

THINK BIG!

I challenge you to
**UPGRADE YOUR
THINKING!”**



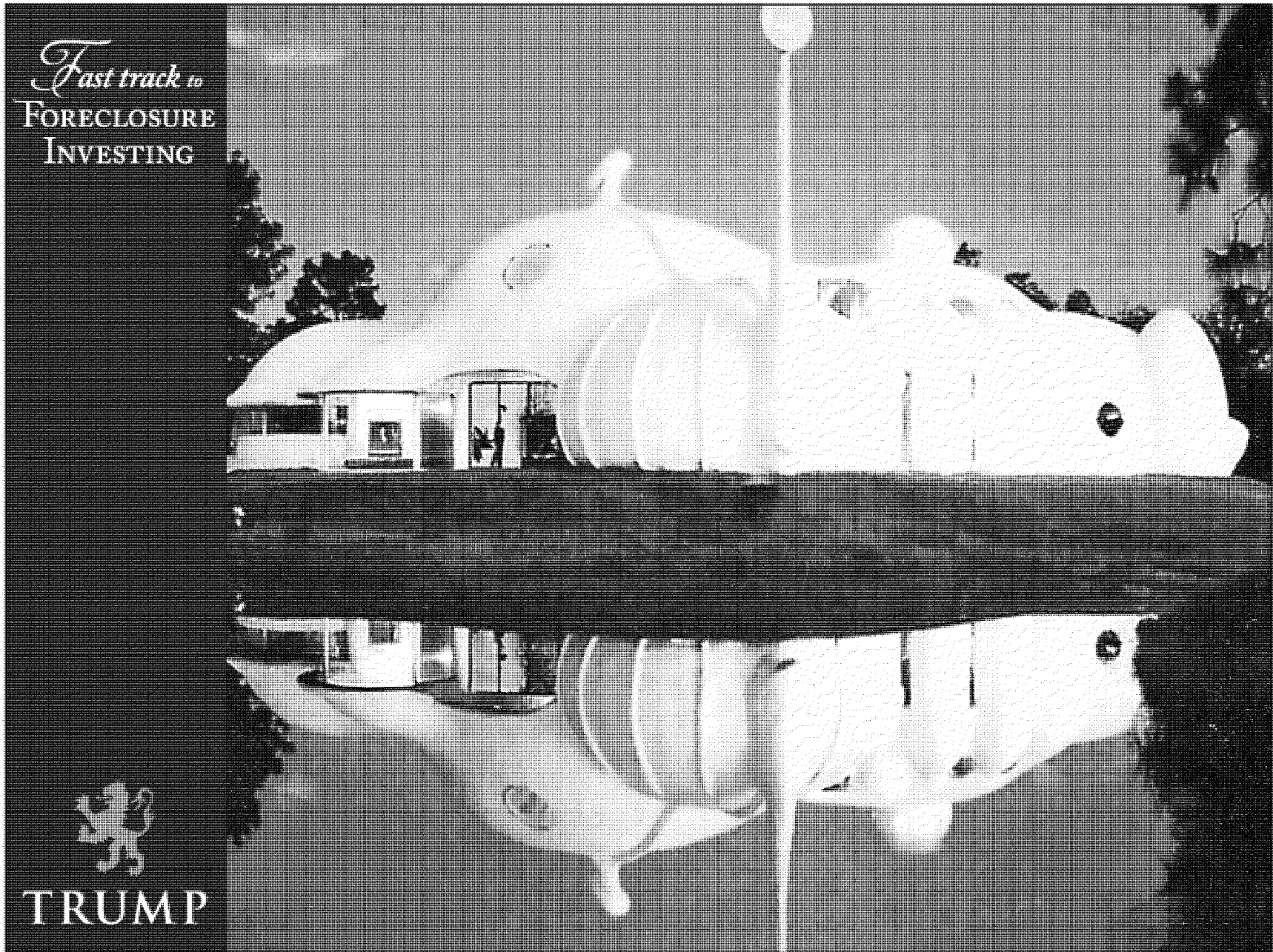
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\$695,000 Profit

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You Have Permission To Succeed!

“The Lazy Man’s Way To Riches”



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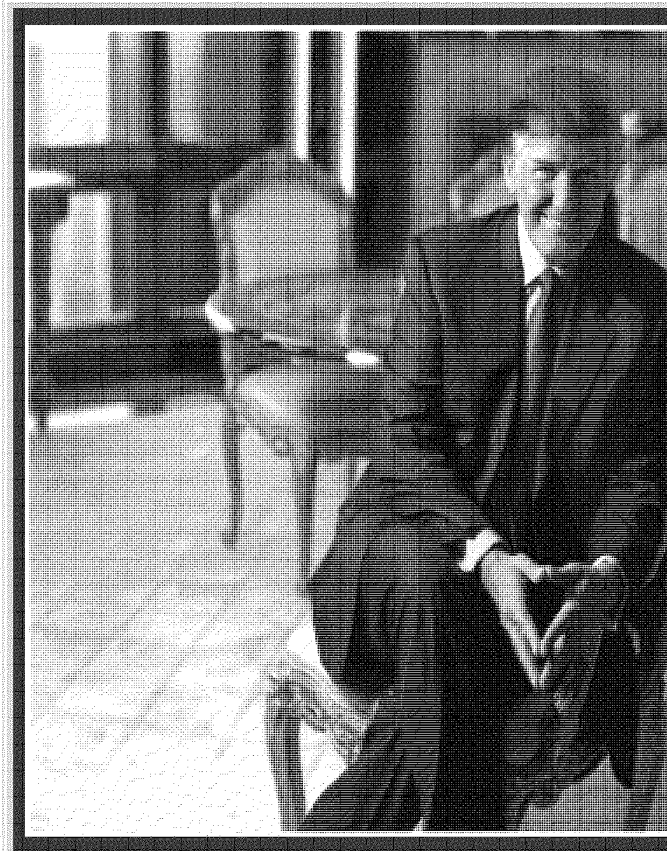
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Trump Wealth Principle

“Without knowledge investing is TOO RISKY, SO...

“Get TRAINED in FORECLOSURES first, then reap the rewards!”



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Without Training, YOU WILL Make Critical Mistakes.

- Overpay for properties
- Miss title problems
- Buy in a wrong area
- Pay too much for financing
- Fail to protect your investment
- Have no exit strategy – Make \$\$\$ When
You Buy!

Never have properties in your name!

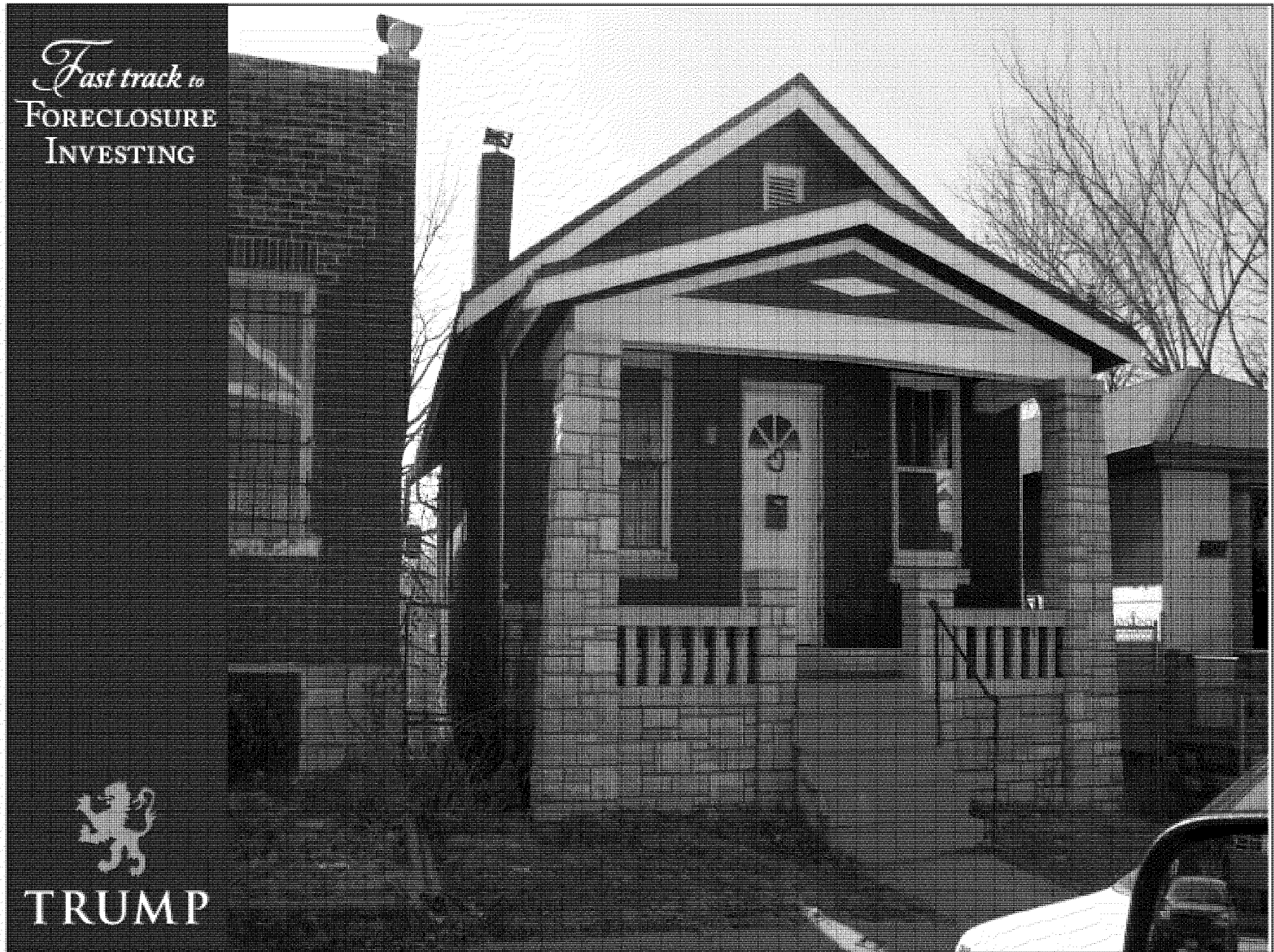


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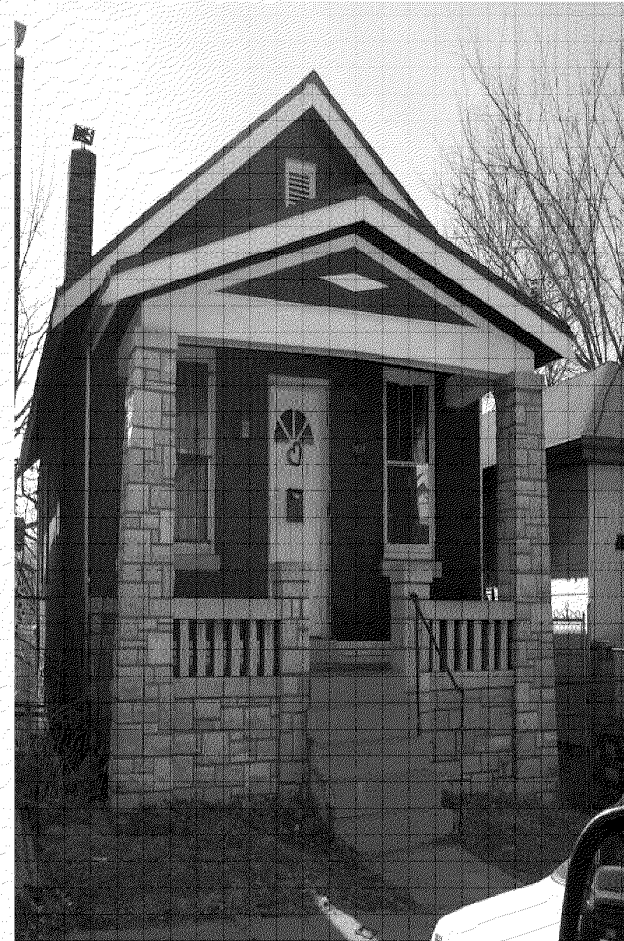
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Avoid Mistakes

- \$11,000 Price
- \$5,000 repairs
Source – Realtor
- 2 bedroom, 1 bath
Source – Realtor
- 0 bedrooms



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Fast track to
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Avoid Mistakes

- \$25,000 in repairs
- Two Sets Of Appliances
- Appliances stolen
- \$36,000 invested
- Financed by Credit Cards
- What If That Were You?



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What Is A Cure Worth?



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